



Quotation

Upgrade AWOS III - Cameron Park Airport, K061 CA

#20230914-082449982

Issued

September 14, 2023

Expires

December 27, 2024

Mesotech International, Inc.

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Prepared for

Cameron Park Airport

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Optional line item for UHF data radios is required if the system is relocated.

All civil works including excavation, concrete, earth electrode system, and buried conduit to be completed by the airport.

Airport to provide elevation survey at DCP pad, if it is relocated, prior to commissioning.

All electrical work up to and including the distribution panel to be completed by the airport.

Mesotech will complete power wiring from equipment to distribution panel.

Mesotech will provide anchor bolts and templates where applicable.

Mesotech will provide and pull signal cables between AWOS sensor pads and tower pad.

Mesotech will install tower, install ceilometer/visibility pedestals, and install all equipment mounted to tower and pedestals.

Upgrade for Mesotech AWA-10. Existing equipment to be utilized:

- Central Processing Station
- Airport Weather Advisor® Software
- Technical Manual Set
- Altimeter Barometer Kit
- Mechanical Wind Sensor Kit
- Temp/RH Sensor Kit
- Ground to Air Transmitter, Voice Report radio broadcast
- Telephony Kit, Voice Reports via Telephone
- 30' Tower

Products & Services

Products & Services	Part Number	Quantity	Unit price	Extended Price
Data Collection Platform (DCP) Pro -Software		1	\$5,815.00	\$5,815.00
AWA OPTION: Rain Gauge Kit Heated Tipping Bucket Rain Gauge, Signal Cable, Power Cable. Top of pole mount and mounting hardware for 1" NPT pipe	29000214	1	\$2,108.00	\$2,108.00
AWA OPTION: PIDVISAL Kit Includes combination precipitation identification, visibility, ambient light sensor and power/signal cable. Component of FAA type-certified AWOS.	AWA-PIDVISAL-FAA	1	\$10,558.00	\$10,558.00
AWA OPTION: Ceilometer Kit Includes ceilometer, blower, stand, signal and power cables. Component of FAA type-certified AWOS.	AWA-CEIL-FAA	1	\$23,545.00	\$23,545.00
Airport Weather Advisor® Installation (Replacement) On-site installation of Airport Weather Advisor® System, replacing existing AWOS and re-using existing tower, support structures at new AWOS site.	74000012	1	\$16,000.00	\$16,000.00

Products & Services	Part Number	Quantity	Unit price	Extended Price
<p>Includes removal of existing system (Re use AWOS I equipment and add equipment to upgrade to AWOS III), system installation, and commissioning.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • Civil works (excavation, concrete, below-grade grounding, etc.) • Electrical work (installation/replacement of electrical service, Conduit, wiring, etc.) 				
<p>Hardware kit for new installation</p> <p>Hardware kit to install Airport Weather Advisor® system with Mesotech compact system layout.</p> <ul style="list-style-type: none"> • Equipment mounting struts and fasteners <p>Note: mounting poles (to be embedded in concrete) are not included.</p>	AWA-HWKIT	1	\$1,030.00	\$1,030.00
<p>OPTION: NADIN Service, 1YR</p> <p>One year NADIN service, hardware and data service</p>	72000103	1	\$920.00	\$920.00
One-time subtotal				\$59,976.00
Total				\$59,976.00

Terms and Conditions

Payment Terms

Equipment: 60% deposit, balance Net 30 from time of shipment
Services: Net 30 following commissioning

State/local sales tax may apply
3% surcharge applies for all credit card payments

Shipping

FOB Origin: Sacramento, CA, USA

Delivery

Equipment: 30-60 days ARO
Installation: 90-120 days ARO (lead time depends on FAA project approval)

Destination: USA

These Commodities are licensed for the ultimate destination shown. Diversion contrary to US laws is prohibited.

Signature

By signing this quotation, you represent that you read, understand, and agree to the terms of this quotation and Mesotech's Terms of Sale available at this [link](#) and that you are authorized to execute this contract on behalf of the purchasing organization.

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[sig|req/signer1]

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